

## Annex A

A	B		C	D	E	F
Actual to 31 October 2017						
Budget Category	Budget Heading		Actual	Budget	Variance	
Income			£000	£000	£000	%
Fee Income	Annual Retention Fee	1	3,995	3,957	38	1.0%
	Entry/re-entry to the register	P	371	331	41	12.3%
	Prescribed Examination Fees	4	231	121	110	91.3%
<b>Total Fee Income</b>			<b>4,598</b>	<b>4,409</b>	<b>189</b>	<b>4.3%</b>
Other Income	EU Certificates & Sundry Receipts	12	7	3	4	109.9%
	Dividends & Bank Interest	12	81	18	64	363.3%
<b>Total Other Income</b>			<b>88</b>	<b>21</b>	<b>67</b>	<b>322.8%</b>
<b>Total Operating Income</b>			<b>4,686</b>	<b>4,429</b>	<b>257</b>	<b>5.8%</b>
<b>Expenditure</b>						
	Staff	12	1,221	1,277	56	4.4%
	Premises (rent, rates, utilities, cleaning etc)	12	490	429	(61)	(14.2%)
	Postage & Telecommunications	12	25	40	14	36.2%
	Printing & consumables	12	31	58	27	46.4%
	ACE & ENACA	P	41	38	(3)	(6.7%)
	Public and Professional Awareness	12	25	32	6	20.1%
	Board Expenses	12	82	83	1	1.6%
	Staff Travel	12	17	18	0	1.6%
	Professional Services & Legal Advice	12	222	244	21	8.8%
	Professional Conduct and Regulation	12	376	542	166	30.6%
	Misuse of Title	12	12	42	30	70.8%
	Misuse of Title - costs recovered	12	(3)	0	3	100.0%
	Other Administration Costs	12	23	56	33	59.5%
	Prescribed Examination*	12	107	109	2	1.7%
	Prescription/Qualifications	12	51	50	(1)	(1.6%)
	IT and Digital Spend	12	271	250	(21)	(8.4%)
	Corporation Tax	Y	0	0	0	0.0%
	Depreciation	Y	0	0	0	0.0%
<b>Total Operating Expenditure</b>			<b>2,992</b>	<b>3,266</b>	<b>275</b>	<b>8.4%</b>
<b>Operating Surplus /( Deficit)</b>			<b>1,694</b>	<b>1,163</b>	<b>531</b>	<b>45.7%</b>
Business Plan Items 2017		P				
Business Plan Items pre 2017			108	98	(9)	(9.4%)
One-off Projects/Developments		12	54000	24	(30)	(125.0%)
	Tfr.to/fm Maintenance Reserve	Y	0	118	118	100.0%
	IT Sinking Fund	Y	0	0	0	0.0%
	Election Fund	Y	0	0	0	0.0%
Funding of Pre 2017 deferred projects		P	0	0	0	0.0%
<b>Total Surplus /( Deficit)</b>			<b>(54)</b>	<b>(24)</b>	<b>0</b>	<b>0.0%</b>
<b>* Cost of prescribed examinations excluding staffing</b>			<b>1,587</b>	<b>947</b>	<b>422</b>	
<b>(Decrease in income or increase in expenditure)/Increase in income or decrease in expenditure</b>						

G	H	I	J
Full Year Forecast			
Outturn	Budget	Variance	
£000	£000	£000	%
3,995	3,957	38	1.0%
379	435	(56)	(12.9%)
231	242	(11)	(4.4%)
<b>4,606</b>	<b>4,634</b>	<b>(28)</b>	<b>(0.6%)</b>
8	4	4	105.0%
97	21	76	361.9%
<b>105</b>	<b>25</b>	<b>80</b>	<b>320.8%</b>
<b>4,711</b>	<b>4,659</b>	<b>52</b>	<b>1.1%</b>
1,574	1,574	0	0.0%
525	515	(10)	(1.9%)
45	48	3	6.3%
70	70	0	0.0%
41	41	0	0.0%
38	38	0	0.0%
101	100	(1)	(0.6%)
21	21	0	0.0%
290	293	3	0.0%
497	650	153	23.5%
22	50	28	56.0%
(5)	0	5	(100.0%)
67	67	0	0.0%
119	131	11	8.5%
60	60	0	0.0%
300	300	0	0.0%
23	23	0	0.0%
171	171	0	0.0%
<b>3,957</b>	<b>4,150</b>	<b>193</b>	<b>4.7%</b>
<b>754</b>	<b>509</b>	<b>245</b>	<b>48.2%</b>
118	118	0	0.0%
256	256	0	0.0%
142	142	0	0.0%
7	7	0	0.0%
10	10	0	0.0%
10	10	0	0.0%
<b>(256)</b>	<b>(256)</b>	<b>0</b>	<b>0.0%</b>
<b>467</b>	<b>222</b>	<b>245</b>	